Weekly Leader Board

General Agencies Combined Health/Life

FOR THE WEEK ENDING

March 15, 2015

Diamond Producers (\$50,000 & Above)

| Ahlbum, Jon | The Ahlbum Group | \$54,819 | 18 |
|--|---|----------|----|
| Platinum Producers (\$30,000 - \$50,000) | | | |
| Borosak, William J. Jr. | Secure Financial Group | \$34,583 | 7 |
| Lemar, Mike | Sunshine State Agency | \$33,258 | 18 |
| Schwartz, Scott J. | Insurance Protection Services | \$33,012 | 1 |
| Shackelford, Edward L. | The Assurance Group, Inc. | \$30,371 | 11 |
| Gold Producers (\$10,000 - \$30,000) | | | |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$26,784 | 1 |
| Barta, Devin M. | | \$23,543 | 7 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$20,648 | 9 |
| Sachs, Kerry | Secure Retirement Solutions, Inc. | \$16,524 | 5 |
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$12,022 | 10 |
| Catron, Edward A. | | \$11,784 | 2 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$11,460 | 5 |
| Katlin, Andrew | Katlin Insurance Agency | \$10,302 | 1 |
| Silver Producers (\$5,000 - \$10,000) | | | |
| Hatton, Catherine E. | Long Island Insurance Solutions | \$9,947 | 12 |
| Sweeney, Paul | Quality First Insurance Agency, Inc. | \$9,286 | 3 |
| Clark, John W. | Senior Solutions Insurance Agency | \$8,769 | 7 |
| Ahlbum, Tim | | \$8,432 | 3 |
| Ulayyet, Fred M. | Ulayyet Insurance Agency | \$7,883 | 1 |
| Centerstone Insurance & Financial Svcs. | | \$7,680 | 3 |
| Chacon, Cesar | The Insurance Hub | \$7,500 | 2 |
| Daniels, David K. | David K. Daniels & Associates | \$7,062 | 2 |
| Ahlbum, Donna M. | | \$6,599 | 2 |
| Zum Tobel, Marc G. | Consolidated Insurance Group, Inc. | \$6,491 | 2 |
| American Eagle Consultants, Inc. | | \$6,067 | 5 |
| Thompson, Dorene E. | Thompson Insurance Agency | \$5,232 | 1 |
| | | | |

A Weekly Leader Board

General Agencies

Combined Health/Life Bronze Producers (\$2,500 - \$5,000)

| 1800 MediGap Agency | | \$4,896 | 1 |
|--------------------------------------|--|---------|---|
| Schroeder, Shawn T. | Jack Schroeder & Associates, Inc. | \$4,823 | 5 |
| Rosati, Lisa | | \$4,475 | 1 |
| Wroblewski, Robert M. | SOS Insurance Group | \$4,175 | 5 |
| Schwartz, Richard S. | Insurance Center of S. Florida | \$4,008 | 1 |
| Stanton, David R. | Gateway Insurance, Inc. | \$3,983 | 1 |
| Benefit Plans of America, Inc. | | \$3,840 | 3 |
| Jaffe, Joseph A. | | \$3,768 | 1 |
| Futurity First Insurance Group, Inc. | | \$3,708 | 1 |
| Enns, Henry | | \$3,636 | 1 |
| Graham, Mark B. | AmeriLife | \$3,636 | 3 |
| McGeoy, Jacob M. | Secure Benefits Alliance | \$3,612 | 4 |
| Moraski, Matthew B. | | \$3,564 | 1 |
| Sweeney, James A. | American Senior Benefits | \$3,540 | 2 |
| Nelson, Clinton R. | MA Plan Services | \$3,491 | 2 |
| Bershad, Stanton M. | Bershad Insurance Agency | \$3,480 | 1 |
| Ensurity Group, Inc. | | \$3,476 | 1 |
| Abbatiello, Vincent | Mainstay Retirement Solutions | \$3,468 | 2 |
| Rodriguez, Carmen A. | Landers-Stein & Associates | \$3,359 | 1 |
| Richard, Paul | Richard Insurance Agency | \$3,276 | 1 |
| Edwards, Jackson IV | | \$3,191 | 1 |
| Cleveland, Keith E. | Cleveland Insurance Agency | \$3,152 | 1 |
| Ortez, Philip B. Jr. | Phil & Kathy Ortez Insurance Agency, Inc. | \$3,144 | 1 |
| Alan, Stuart | Senior Care Insurance Center | \$3,024 | 1 |
| Maisonet, Joseph | Maisonet Insurance Agency | \$3,024 | 3 |
| Rapini, Duane M. | | \$3,024 | 1 |
| Barrowman, Jeffrey A. | Barrowman Insurance Agency | \$2,927 | 1 |
| Forhman, Elaine T. | R & E Marketing Assoc., Inc. | \$2,927 | 1 |
| Graham, Christopher N., CLU | Graham Financial Group, Inc. | \$2,927 | 1 |
| Lidinsky, Richard J. | Florida Financial & Insurance Services Corp. | \$2,846 | 1 |
| Bledsoe, Forrest L. | Chamber Health Plans, Inc. | \$2,844 | 1 |
| Bullard, Janet C. | | \$2,844 | 1 |
| Sakharoff, Richard D. | Security Benefits Group, Inc. | \$2,844 | 1 |
| Metts, Owen, E. | Metts Insurance Agency | \$2,810 | 1 |
| Bowes, Barbara N. | Bowes Insurance Agency | \$2,592 | 1 |
| Webster, Larry L. | Webster & Associates, Ltd. | \$2,550 | 3 |
| | | | |

FOR THE WEEK ENDING

March 15, 2015

Weekly Leader Board

Writing Agents

Shaw, Martin L. III

FOR THE WEEK ENDING

| whiting Agents | March 15, 2015 | | |
|--|----------------|------------------------------|----------|
| Combined Health/Life | | | |
| Diamond Producers (\$20,000 & Above) | | | |
| Schwartz, Scott J. | \$33,012 | Sheldon, Paul T. | \$26,784 |
| Platinum Producers (\$15,000 - \$20,000) | | | |
| Gold Producers (\$10,000 - \$15,000) | | | |
| Kingsley, Beverly J. | \$14,100 | Glickman, Abraham | \$10,302 |
| Catron, Edward A. | \$11,112 | | |
| Silver Producers (\$5,000 - \$10,000) | | | |
| Ulayyet, Fred M. | \$7,883 | Moore, Daniel | \$6,300 |
| Mairano, Alexander E. | \$7,872 | Holzman, Robert | \$6,120 |
| Greer, Michael | \$7,847 | Thompson, Dorene E. | \$5,232 |
| Stevens, Ray | \$7,750 | Laughlin, James A. | \$5,172 |
| Blackburn, Kaila | \$6,648 | Ranney, Eugene | \$5,004 |
| Bronze Producers (\$2,500 - \$5,000) | | | |
| Sachs, Kerry | \$4,980 | Carlo, Francis G. | \$3,180 |
| Seward, Scott W. | \$4,896 | Kahn, Rachel | \$3,150 |
| Bushko, Heidi | \$4,559 | Cleveland, Keith E. | \$3,152 |
| Rosati, Lisa | \$4,475 | Ortez, Philip B. Jr. | \$3,144 |
| Lauer, Deborah | \$4,340 | Bloom, Michele A. | \$3,108 |
| Ahlbum, Tim | \$4,256 | Minervini, Debra A. | \$3,024 |
| Gold, Matthew | \$4,212 | Rapini, Duane M. | \$3,024 |
| Schlossberg, Michael J. | \$4,008 | Barrowman, Jeffrey A. | \$2,92 |
| Chard, Dani L. | \$3,983 | Benedeti-Zum Tobel, Giovanna | \$2,92 |
| Stanton, David | \$3,983 | Bono, Peter F. | \$2,92 |
| Barta, Devin M. | \$3,852 | Forhman, Elaine T. | \$2,92 |
| Conover, Reeve M. | \$3,768 | Graham, Christopher N., CLU | \$2,927 |
| Jaffe, Joseph A. | \$3,768 | Lidinsky, Richard J. | \$2,846 |
| Kempler, Gary S. | \$3,708 | Bullard, Janet C. | \$2,844 |
| Stevens, Jason | \$3,695 | Hayes, Michael J. | \$2,844 |
| Enns, Henry | \$3,636 | Lombardo, June C. | \$2,844 |
| Sweeney, Paul W. | \$3,623 | Pollis, Joseph W. | \$2,844 |
| Gorden, Renee G. | \$3,600 | Sakharoff, Richard D. | \$2,844 |
| Gerlach, Jonathan A. | \$3,576 | Saylor, Dexter R. | \$2,844 |
| Daenzer, Christopher | \$3,564 | Stolack, Mitchell | \$2,844 |
| Schwartz, Matthew | \$3,564 | Metts, Owen E. | \$2,810 |
| Valdes, Jorge A. | \$3,564 | Abbatiello, Vincent | \$2,784 |
| Calandrelle, Debra K. | \$3,527 | Taylor, David A. | \$2,759 |
| Uchitel, Richard J. | \$3,480 | Hirsch, Susan J. | \$2,711 |
| Evans, Grace J. | \$3,476 | Ennis, Walter R. | \$2,676 |
| Lissarague, Vidal | \$3,359 | Palmer, Casey V. | \$2,676 |
| Gordon, Aaron | \$3,276 | Gusso, Jered G. | \$2,592 |
| Lembcke, Julia G. | \$3,276 | Pierre, Roger | \$2,592 |
| Richard, Paul | \$3,276 | Reyes, Gustavo M. | \$2,592 |
| Zeller, Margaret | \$3,276 | Jensen, Brent W. | \$2,532 |
| Edwards, Jackson IV | \$3,191 | Schaefer, John G. | \$2,507 |
| Chaus Mantin I III | ¢0 4 0 4 | | |

\$3,191